

Implementing a Ten-Year Homeless Plan

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Coeur d'Alene, Idaho



23 Sept. 2008

Presentation Overview

- Review Utah's organization for developing and implementing ten-year plans
- Use of pilots to generate engagement
- Tracking results
- Housing plans
- Important role of a champion

State Vision

Everyone has access to safe, decent, affordable housing with the needed resources and supports for self-sufficiency and well being.

Overview of Utah's Homeless Approach

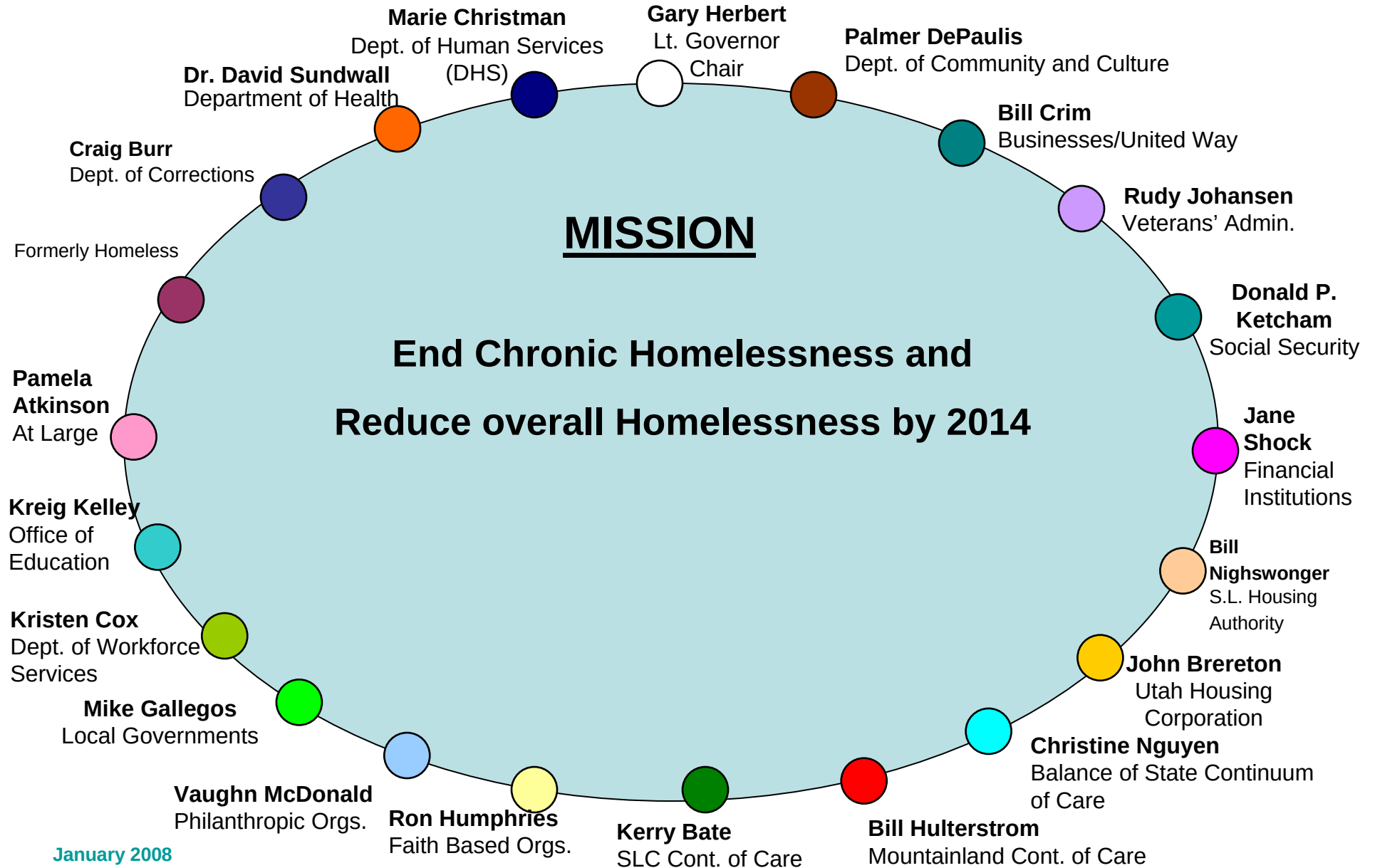
- Reorganized State's Homeless Coordinating Committee with policy level members
- Created five sub-committees
- Organized 12 Local Homeless Coordinating Committees (LHCC) with political leader as chair
- Each LHCC developing and implementing pilots
- Each LHCC prepared a ten-year plan
- Re-designing statewide system serving homeless with a focus on chronic
- Centrally lead but locally developed



Homeless Coordinating Committee

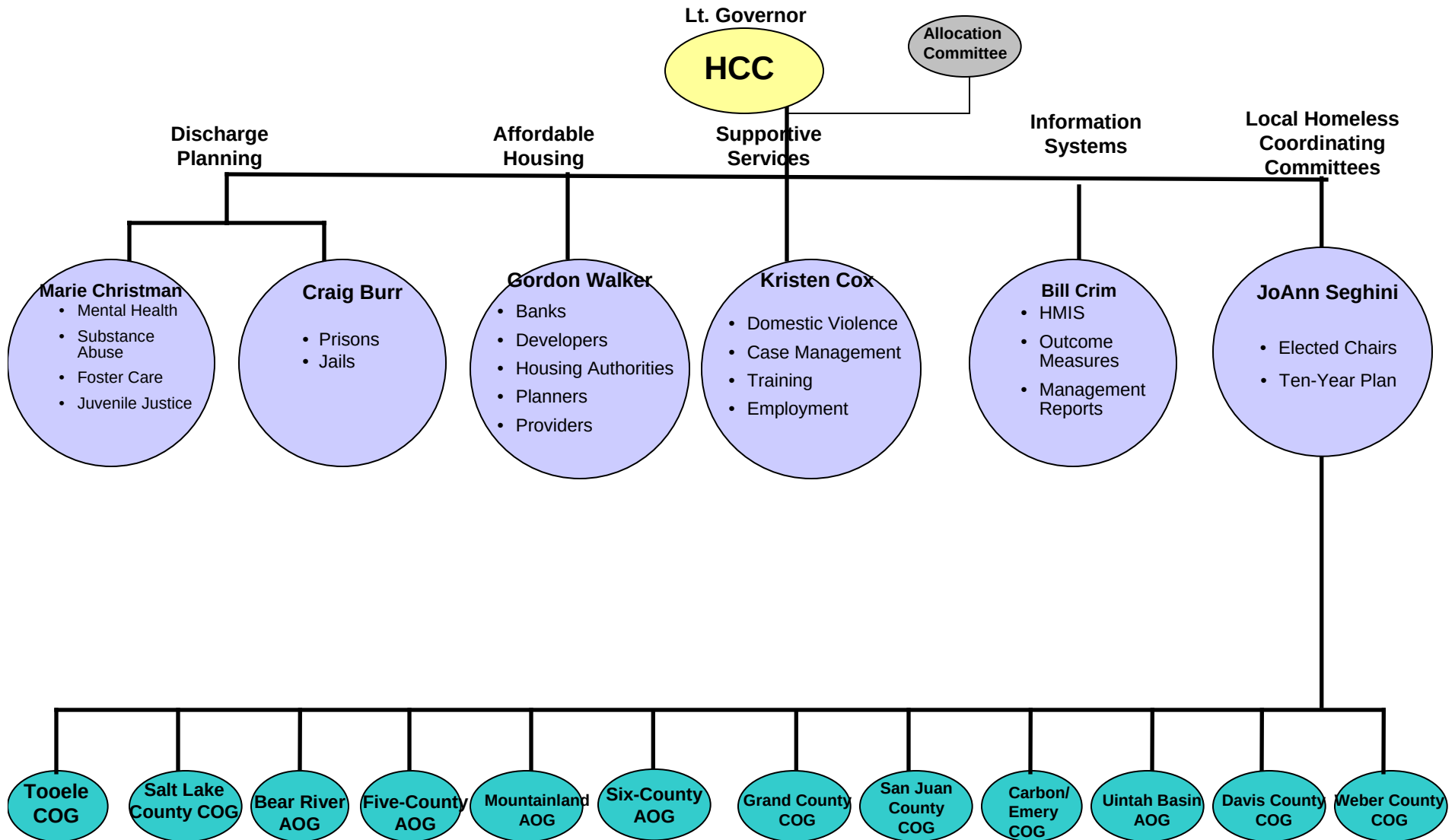
MISSION

**End Chronic Homelessness and
Reduce overall Homelessness by 2014**



January 2008

Homeless Coordinating Committee Organization

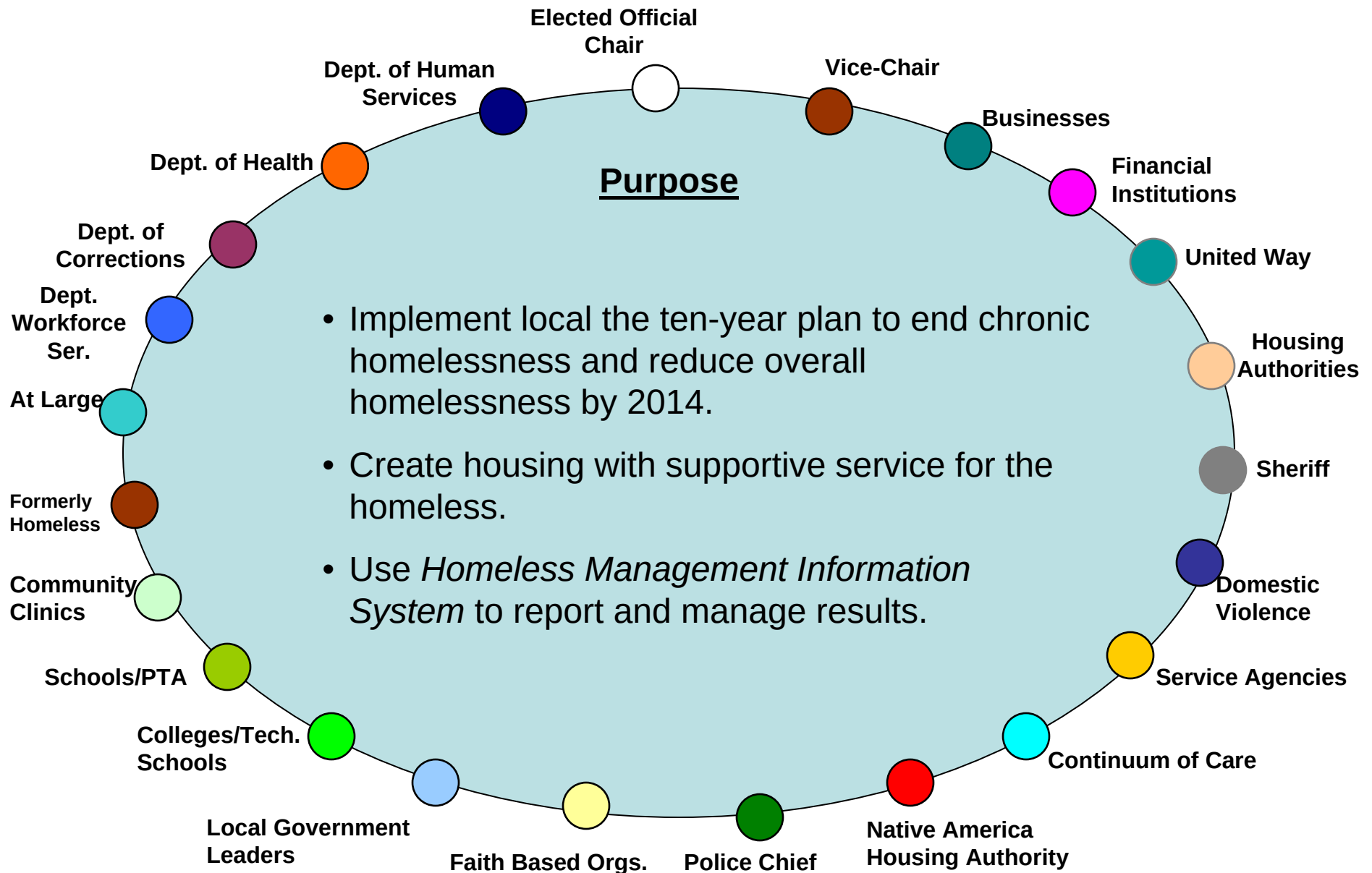


COG – Council of Governments

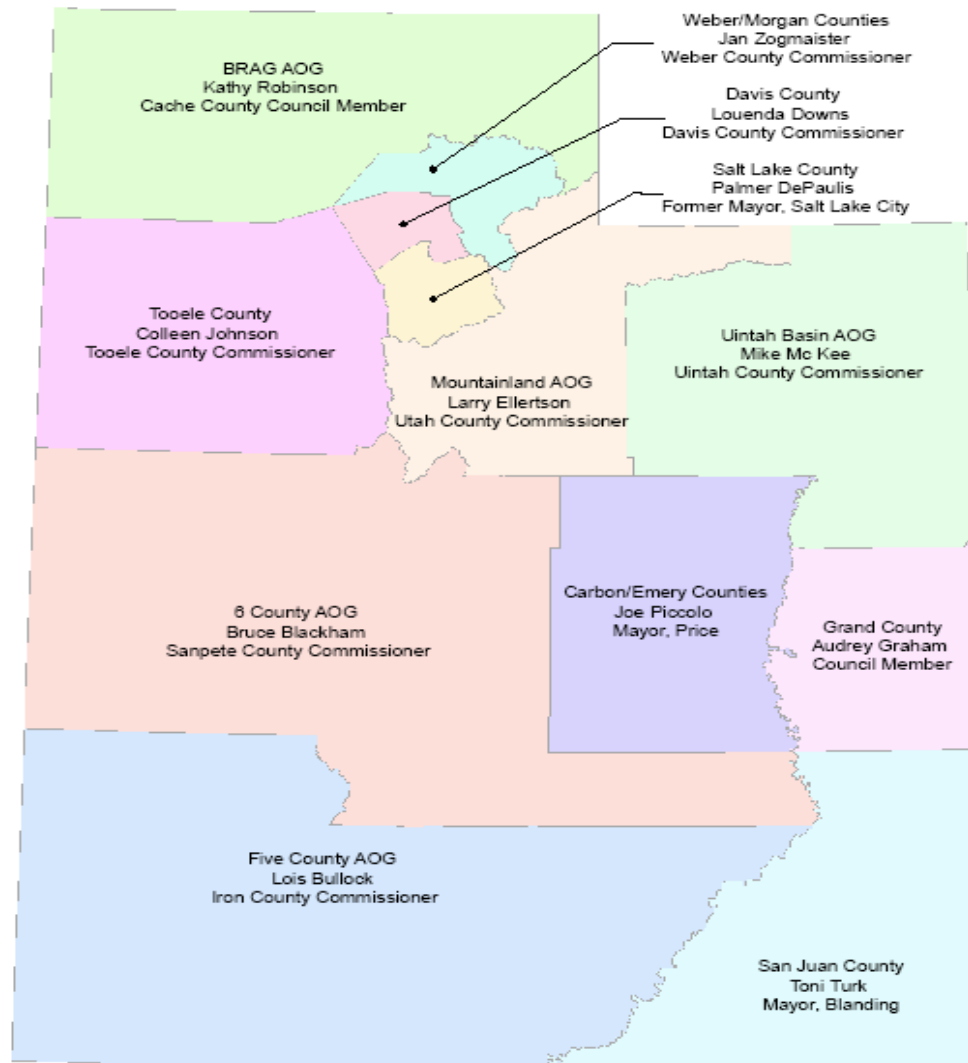
AOG – Association of Governments

September 2007

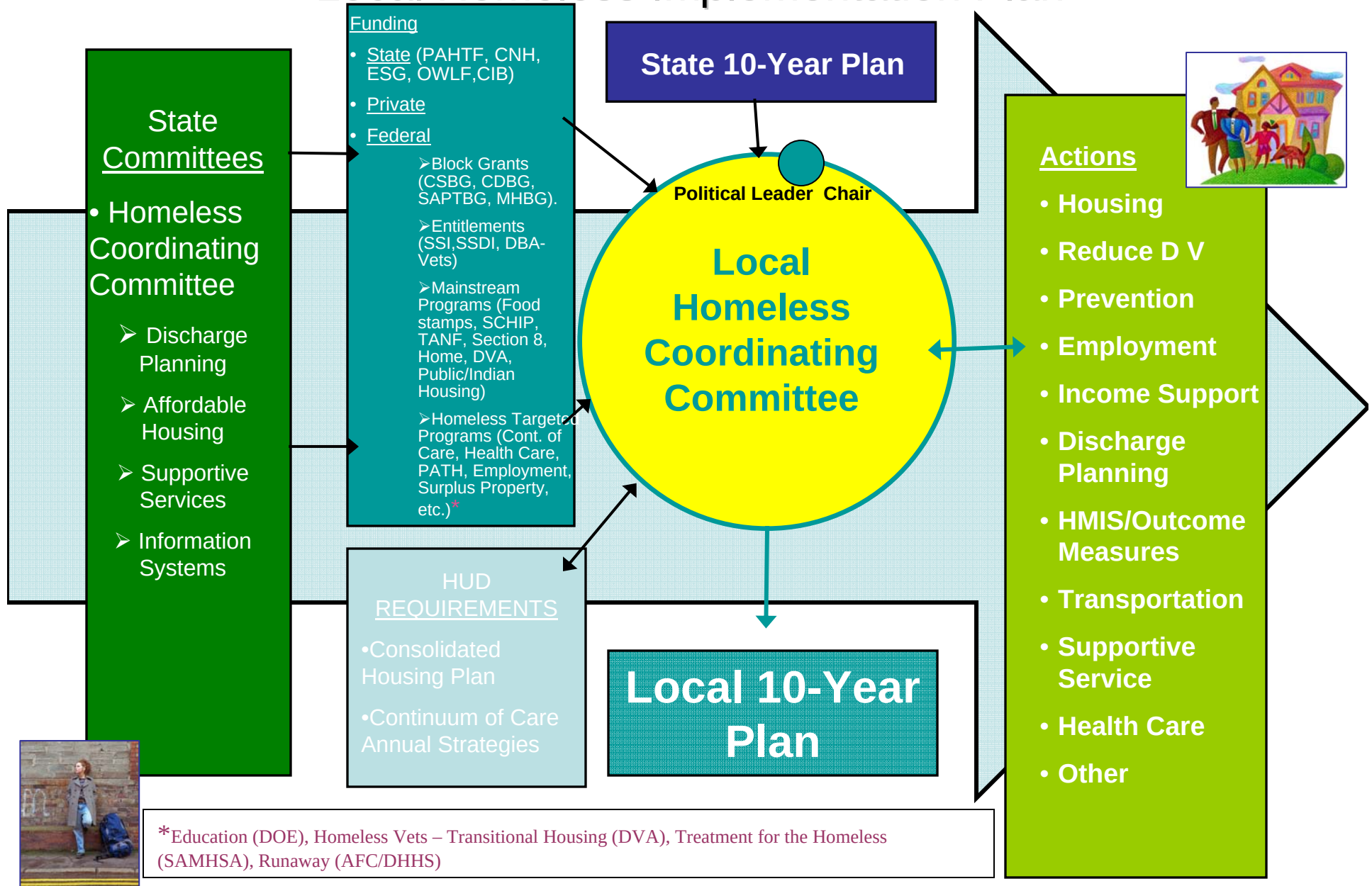
Local Homeless Coordinating Committee (Model)



TEN-YEAR HOMELESS PLAN ORGANIZATION LOCAL HOMELESS COORDINATING COMMITTEES



Local Homeless Implementation Plan



Utah's Homeless Plan Implementation

- State's Ten-Year Plan to end chronic homelessness approved March 2005 and updated May 2008
- Each of the 12 LHCCs designing and implementing pilots -- twelve underway
- Each prepared a ten-year homeless plan – completed May 2008

Homeless Implementation continued

- Statewide homeless management system implemented July 1, 2005
- Self-sufficiency matrix implemented July 1, 2006
- Annual Homeless Summit implemented October 2004 – fifth to be held October 15, 2008
- Implemented a SSI/SSDI pilot – decision in 4.3 months with 80% approval on initial applications – Rolled out statewide Sept. 9

Ten-Year Chronic Homeless Plan

- Utah's 2008 homeless count:
 - 15,836 up 16% over baseline
 - 1,470 chronic homeless down 15%
 - Chronic 9.3% of homeless population
 - Chronic high users of homeless services – 63% of bed nights at Utah's largest shelter
- Using the 2005, 2006, 2007 PIT count averages as our baseline for comparing 2008 and future homeless counts
- Tracked by LHCC – See Handout



Purpose of Pilots

- Gets people engaged -- What is selected not as important as something about which they are passionate
- Creates a new focus – Important to create new process
- Action taken -- Tests new approaches, produces results
- Small -- Pilots get the process moving, cost less, and minimizes potential negative impact
- Tailored -- Rural areas with few homeless focused on “chronic consumers” to prevent homelessness
- Showed State support – State funds (Homeless Trust Fund and a Housing Trust Fund) increased willingness
- Supports a media strategy – Results shared locally and statewide to create a success attitude

Selected Pilots



- Pathways – August 2005, 17 persons off street using “housing first” approach – major shift in thinking and feelings – study done – two more implemented in other LHCCs
- DV Victims – Housing with assistance – 4.5 months stabilized
- Re-entry – Two implemented, one studied by University – reduction in costs and 79% in jail time
- Homeless Children – School principals selected families to receive housing and case management support
- Prevention – Selected families on verge of homelessness and providing supportive services

Emergency Services Cost

- Chronic homeless frequent users of emergency services and jails
- 39 frequently arrested (2002 – 2006) cost \$2.6 million in arrest and jail time and EMT runs -- \$13,370 per year per person
- Emergency room cost another \$3,300 per year per person (Pathways Pilot)
- Estimated annual per person emergency service costs **are \$16,670**
- **Housing with case management \$11,000**

Homeless Housing Plans

- Identified homeless and chronically homeless by LHCC
- Used three year average for the housing units needed for the chronically homeless
- Developed housing plans by year, by agency from existing inventory, rehab units and new construction
- Forecasted total housing costs using \$1,000 for existing units, \$100,000 for rehab units, and \$150,000 for new construction (see handouts)
- Developing a funding strategy (see handout)

Chronic Homeless Housing

- Sunrise Metro – 100 units opened March 2007:
 - 28 employed one year later
 - 69 on VA pensions or Social Security
 - Added annual Social Security \$641,130
- Grace Mary Manor – 84 units opened March 2008 and filled by May
- Kelly Benson – 59 units for homeless over 55 to open early 2009
- Palmer Court – 201 units former Holiday Inn to open April 2009
- Avalon House & Newhouse – Helper & Price 51 units to open early 2009
- **Other locations adding chronic homeless housing**

Metropolitan Utah Job Vacancies

- Over 34,700 job open (DWS Job Study)
- Difficult to fill occupations – Welders, Plumbers, HVAC Technicians, Machinists, etc.
- There are many occupational vacancies at all training and skill levels
- 63% provided some kind of benefits

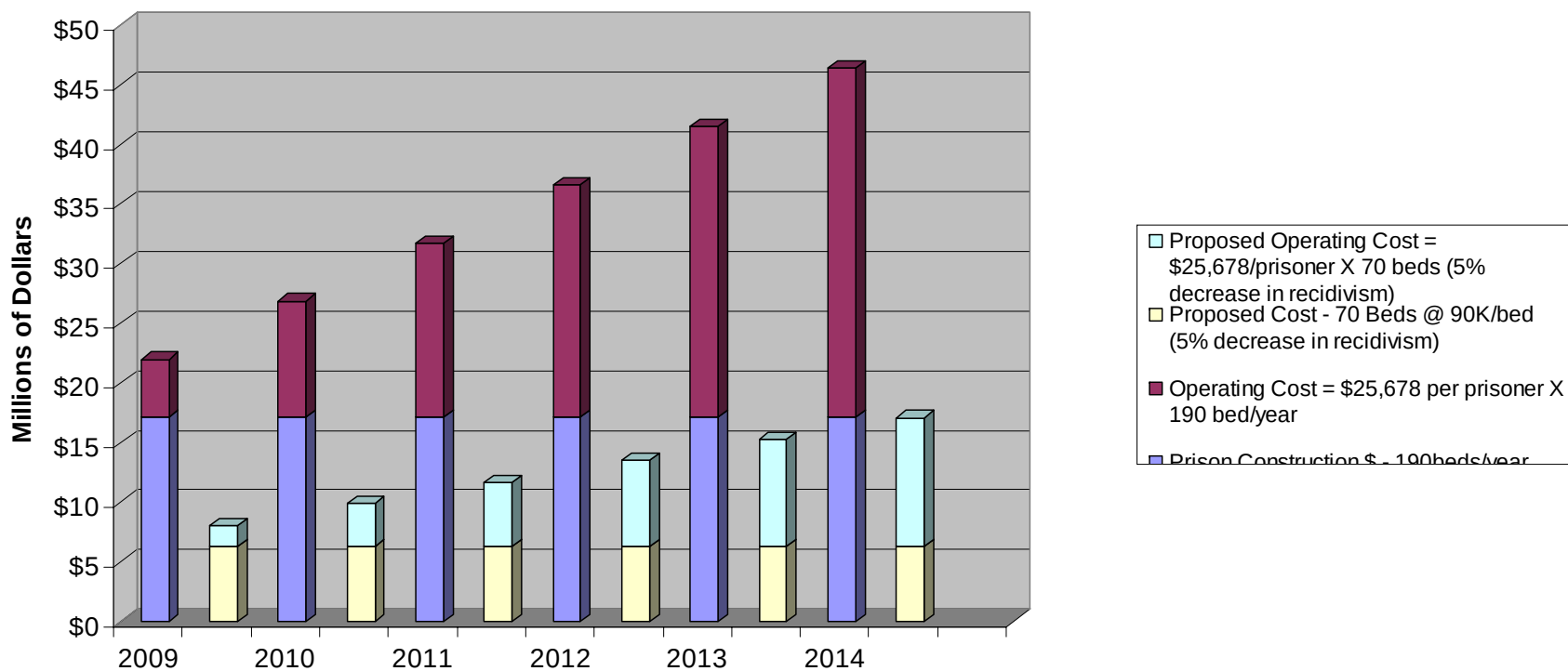
Potential Employees

- Homeless
 - Of 15,800 homeless 8,800 are adults
 - 20% employed when become homeless
 - With housing and case management estimated 60% can be employed adding 3,520 additional employees
- Prisoners
 - 3,100 released annually -- 2,400 are parolees
 - 64% recidivism
 - 15,000 on probation and parole

Cost per Prisoner

- 6,450 in prison with an **annual increase of 190**
- \$25,678 annual cost per prisoner and \$2,668 per probationer and parolee
- Adding 190 beds at \$90,000 a bed is \$17.1 million plus \$25,678 per prisoner is \$4.9 million annual operating costs
- 10 pt reduction in recidivism frees up 240 beds – 180 annualized (re-offenders stay 9 months)
 - \$16.2 million savings in construction costs
 - \$4.6 million savings in ongoing costs
- Re-entry programs with housing and case management reduces recidivism and provides employees

Cost Comparison of Projected Prison Beds at 5% Recidivism Per Year



Champions are more powerful than great plans, a big committee or even a lot of money in achieving organizational and community change.

Key characteristics:

- * **Energy.** Without it many projects will begin, but few will finish. And many will begin boldly, but end up as weak copies.
 - Stamina and staying power
 - Enthusiasm and optimism
 - Sense of humor
- * **Bias to Act.** Many people are at heart critics, planners, or boosters. Champions are doers. They want to solve problems, not study or decry them.
 - Focus on solutions
 - Sense of urgency
 - Opportunity-driven
- * **Results Orientation.** Champions believe that the outcome, not process, matters most. Networking and capacity building are the means, not the end.
 - Need for achievement
 - Clear and compelling vision for success
 - Chart and use milestones
- * **Personal Responsibility.** Champions take responsibility for their own behavior.
 - Acknowledge errors and mistakes
 - Focus on personal more than group accountability
 - Take responsibility before it is delegated
- * **Belief in Common Good.** Champions look beyond what is good for their families and friends.
 - See and feel impacts on others
 - Build on diversity
 - Activate shared values
- * **Inclined to Teams.** Champions provide the juice, but know they need an engine!
 - Form teams from differences, not the like-minded
 - Share credit as well as information
 - Seek creation, not agreement



Defined System Change

(Martha R. Burt and Brooke E. Spellman)



- Change in Power – Designated positions with formal authority responsible for the new activity
- Change in Money – Routine funding is earmarked for the new activity
- Change in Habits – Participants interact to carry out the new activity as part of normal routine
- Change in Technology/Skills – Growing cadre of skilled workers at most or all levels using new methods
- Change in Ideas/Values – A new definition of performance/success and new understanding of success





**When your vision is
crystal clear, taking action
happens naturally.**

Thomas F. Crum, “The Magic of Conflict”